

## Deploy seasoned experts

### Eva Hurst



- ⊕ Business developer
- ⊕ Experienced in clinical operations
- ⊕ Project management within CRO
- ⊕ Multilingual: German, English, Spanish, Catalan, French, Italian
- ⊕ Excellent organisational and networking skills

### EMPLOYMENT HISTORY

#### Current

#### Competitive Drug Development International: Partner

- Management of consultancy company
- Building client relationships and growing business pipeline

#### 2012 – 2013

#### CROS NT: Business Development Manager

- Developed business opportunities for contract research organisation specialised in biometrics and associated technology solutions
- Positioned CROS internationally and won new accounts across Switzerland, Germany, Austria and Spain

#### 2009 – 2012

#### Salutis Research: Business Development and IPM

- Developed international business for full service CRO
- Secured and supported major international project in late stage Parkinson's disease, including medical device development
- Selected, contracted and managed local CROs
- International Project Manager responsible for clinical operations across 19 countries and 60 sites

#### 2006 – 2009

#### Independent: Freelance Project Manager and Researcher

- Consultant project manager
- Conducted market research for biotech and pharmaceutical clients
- Scientific translations

#### 2002 – 2003

#### Independent: Freelance German Teacher

#### 1999 – 2000

#### Novartis: Press Officer, Corporate Communications

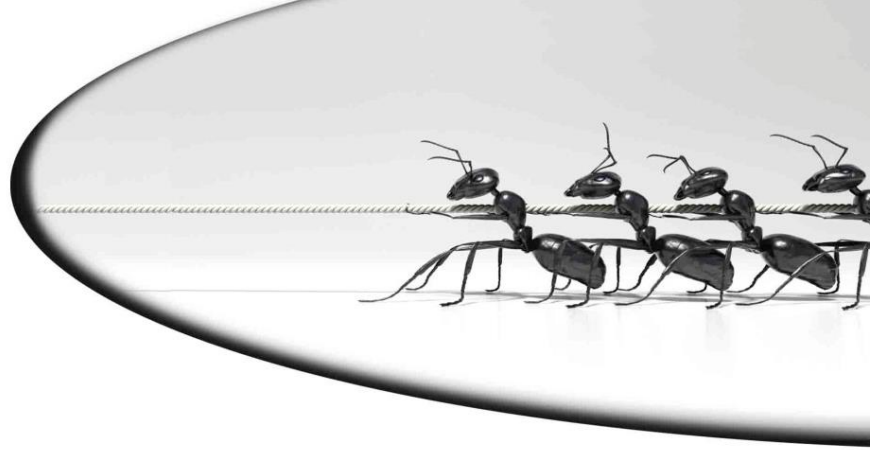
- Jointly responsible for International Media Office
- Edited press releases, dealt with journalists and arranged visits to HQ

#### 1998 – 1999

#### Novartis: Personal Assistant

- Assisted 3 medical doctors, supported medical departments of affiliates





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#### VOLUNTARY / NGO WORK

2001 – 2002	African Refugees Network (Dublin): Co-founder & Project Leader
2000 – 2002	Oxfam (Ireland): volunteer
1998 – 2000	AMICA Schweiz (Basel & Bosnia): Project Manager
1996 – 2000	National Youth Council (Bern): Member of Expert Commission for projects within Eastern Europe
1995 – 2000	Youth Club (Zurich/Yerevan): Project Manager

#### QUALIFICATIONS

1993 – 1999	Studies in Sociology, Philosophy, Political Sciences and History: University of Basel
1985 – 1988	Diploma in Business Administration: Biel, Switzerland

#### OTHER SKILLS

- ⊕ Fluent in German, English, Spanish and Catalan
- ⊕ Good with French and basic use of Italian

